

Ideal Client Profile:

We are looking to partner with companies whose management teams are **serious** about and **committed** to creating a safer work environment.

- Primarily operating within a 4 walled or controlled environment
- Company must be domiciled in and have majority of exposure in DE, GA, IL, IN, KY, MD, MI, NJ, NC, PA, SC, TN or VA
- Experience mod of 1.0 or greater
- \$100,000 minimum annual workers; compensation premium
- Over the road exposure less than 25% of total payroll
- Commitment to Transitional Return to Work program

Submission Requirements:

- ACCORD Apps 125 & 130
- 5 Years - Currently Values Loss Runs
- 5 Years - Payroll History by Class Code
- 5 Years - Premium History
- Current Experience Mod Worksheet
- Agent Narrative
- Expiring Premium

We will schedule an on-site visit of the facility as part of our underwriting process.

Preferred Classes of Business

6 -	FIELD CROP VEGETABLE FARM	464 -	MACHINERY MFG., N.O.C.	927 -	PHARMACY
7 -	FARM MACHINERY OPERATION	465 -	CONVEYOR MFG.	928 -	RETAIL STORE, N.O.C.
8 -	MUSHROOM RAISING	467 -	BALL BEARING MFG.	932 -	COPYING OR DUPLICATING SERVICE
11 -	FLOWER RAISING, CULTIVATING OR GROWING	472 -	ELECTRONIC COMPONENT MFG.	933 -	VENDING OR COIN OPERATED MACHINE
13 -	NURSERY	475 -	BATTERY MFG.	934 -	AUTOMOBILE PARTS AND ACCESSORY STORE
16 -	ORCHARD	477 -	ELECTRIC MOTOR MFG. OR REPAIR	935 -	LUMBER AND/OR BUILDING MATERIAL DEALER
34 -	ANIMAL RAISING	483 -	OFFICE MACHINE MFG.	936 -	BROADCASTING STATION
36 -	DAIRY FARM	485 -	COMMUNICATIONS, SEARCH, DETECTION OR SIGNAL PROCESSING EQUIPMENT MFG.	940 -	RESIDENTIAL CARE FACILITY
59 -	MINERAL MILLING	486 -	INCANDESCENT LIGHT BULB OR ELECTRONIC TUBE MFG.	941 -	SOCIAL REHABILITATION FACILITY CLUB
83 -	LIVESTOCK FARM	487 -	SURGICAL OR OPTICAL INSTRUMENT MFG.	944 -	HOTEL RESTAURANT
101 -	GRAIN MILLING	488 -	ELECTRONIC MEASURING OR ANALYTICAL INSTRUMENT MFG.	948 -	MAILING ADDRESSING COMPANY
104 -	FOOD PRODUCTS MFG., N.O.C.	489 -	DENTAL LABORATORY	951 -	SALESPERSON - OUTSIDE
105 -	BAKERY	501 -	CEMENT MFG.	952 -	OFFICE MACHINE SERVICE
106 -	PROCESSED MEAT PRODUCTS MFG.	502 -	PLASTER STATUARY MFG.	953 -	OFFICE
107 -	CANDY MFG.	506 -	POWDER METAL PRODUCTS MFG.	955 -	ENGINEERING CONSULTING FIRM
108 -	BREWERY	507 -	GRAPHITE PRODUCTS MFG.	956 -	LAW FIRM
109 -	DAIRY PRODUCTS MFG.	511 -	CONCRETE PRODUCTS MANUFACTURING.	957 -	PHYSICIAN DENTIST
110 -	ICE CREAM MFG.	512 -	BRICK MFG., N.O.C.	958 -	REHABILITATION HOSPITAL
111 -	SLAUGHTERHOUSE	513 -	POTTERY	959 -	VETERINARIAN
112 -	CARBONATED BEVERAGE MFG.	535 -	GLASS OR GLASSWARE MFG.	960 -	NURSING CONVALESCENT HOME
113 -	PRESERVING OR CANNING OF FOOD	536 -	GLASS PRODUCTS MFG.	961 -	HOSPITAL
114 -	RENDERING	544 -	MANUFACTURING LIGHT INDUSTRIAL OPERATIONS	962 -	ACCOUNTING FINANCIAL AUDITING FIRM
115 -	TOBACCO PRODUCTS MFG.	555 -	DRUG MEDICINE MFG.	963 -	CHURCH
119 -	MEAT PRODUCTS MFG., N.O.C.	563 -	PAINT MFG.	964 -	WORK CENTER
130 -	TEXTILE WAST MFG.	571 -	SOAP MFG.	965 -	COLLEGE OR SCHOOL, N.O.C.
132 -	SPINNING OR WEAVING	573 -	FERTILIZER MFG.	966 -	TELEVISION, VIDEO, AUDIO RADIO EQUIPMENT SERVICE OR REPAIR
134 -	KNIT GOODS MFG.	716 -	MARINA	967 -	THEATRES
135 -	HOSIERY MFG.	718 -	BOAT BUILDING OR REPAIR	971 -	COMMERCIAL BUILDINGS
136 -	EMBROIDERY MFG.	744 -	AIRCRAFT MFG.	973 -	HOTEL
139 -	DYEING	753 -	WATERWORKS	974 -	RETIREMENT OR LIFE CARE COMMUNITY
141 -	LAUNDRY, N.O.C.	755 -	ELECTRIC UTILITIES	975 -	RESTAURANT, N.O.C.
142 -	DRY CLEANING PLANT	757 -	TELECOMMUNICATIONS COMPANY	976 -	COMMUNITY CENTER
161 -	APPAREL MFG.	759 -	CABLE TELEVISION OPERATIONS	977 -	BARBER SHOP, BEAUTY PARLOR OR HAIR STYLING SALON
163 -	TEXTILE PRODUCTS MFG., N.O.C.	809 -	FUEL DISTRIBUTION	978 -	CAMPS
165 -	MATTRESS, BOX SPRING MFG.	813 -	WAREHOUSING	979 -	RESIDENTIAL FACILITY FOR THE ELDERLY - NON-MEDICAL
166 -	CANVAS BURLAP PRODUCTS MFG.	814 -	DEALER IN MOBILE, SELF-PROPELLED EQUIPMENT	980 -	CITY, TOWN, VILLAGE
204 -	SHOE MFG.	815 -	AUTOMOBILE SERVICE CENTER	981 -	CASINO GAMBLING
205 -	LEATHER GOODS MFG., N.O.C.	816 -	AUTOMOBILE FILLING STATION	983 -	HOUSING AUTHORITY
221 -	PLASTIC MFG., INJECTION MOLDING	818 -	AUTOMOBILE DEALER	984 -	INSURANCE COMPANY
222 -	PLASTIC MFG., N.O.C.	819 -	MOBILE, SELF-PROPELLED EQUIPMENT SALESPERSON	986 -	SHELTER OR HALFWAY HOUSE - RESIDENTIAL - NON-MEDICAL
225 -	RUBBER GOODS MFG.	820 -	AUTOMOBILE AUCTION	988 -	BANK
227 -	OILCLOTH MFG.	821 -	BEVERAGE DISTRIBUTOR	992 -	SANITARY COMPANY
255 -	PAPER MFG.	825 -	AUTOMOBILE STORAGE GARAGE	995 -	RUBBISH OR GARBAGE REMOVAL
257 -	BOX MFG. - PAPER	855 -	PARKING STATION LOT	6824 -	BOAT BUILDING OR REPAIR
259 -	PAPER PRODUCTS MFG., N. O. C.	857 -	LUMBER BUILDING MATERIAL DEALER	6826 -	MARINA
261 -	CORRUGATED PAPER AND/OR CORRUGATED PRODUCTS MFG.	860 -	METAL SERVICE CENTER	6843 -	SHIP BUILDING, IRON OR STEEL
263 -	PAPER COATING/FINISHING.	862 -	JUNK DEALER	6872 -	SHIP REPAIR OR CONVERSION - ALL OPERATIONS
265 -	STATIONERY PRODUCTS MFG.	865 -	RECYCLING CENTER	7309 -	STEVEDORING, N.O.C.
281 -	PRINTING, N.O.C.	880 -	POULTRY FISH DEALER/PROCESSOR	7366 -	FREIGHT HANDLERS
282 -	NEWSPAPER PRINTING	881 -	APARTMENT HOUSE		
285 -	PRINTING - SHEET-FED PRESS	883 -	HARDWARE STORE		
301 -	SAW MILL	884 -	RETAIL STORE		
305 -	CARPENTRY SHOP	885 -	HEALTH OR EXERCISE CLUB		
306 -	WOOD TURNED PRODUCTS MFG.	886 -	PLUMBING SUPPLIES DEALER		
309 -	WOODENWARE MFG., N.O.C.	887 -	PIPE MERCHANT		
311 -	CABINET WORKS	888 -	ELECTRICAL SUPPLIES DEALER		
319 -	FURNITURE ASSEMBLY	889 -	MUSEUM		
323 -	FURNITURE MFG.	890 -	HOMEOWNERS ASSOCIATION		
402 -	SMELTING OR GALVANIZING	891 -	LIBRARY - PUBLIC		
403 -	ROLLING, DRAWING EXTRUDING OF NON-FERROUS METALS	895 -	PRE-SCHOOL (CHILD CARE OR EARLY EDUCATION) SERVICES		
404 -	STEEL MFG.	896 -	EMPLOYMENT CONTRACTOR - CLUB, N.O.C.		
406 -	ROLLING MILL	897 -	COLLEGE SCHOOL		
407 -	TUBE MFG.	898 -	FAST-FOOD RESTAURANT		
411 -	STEEL FABRICATING	899 -	CATERER		
413 -	IRON WORKS	907 -	BAR, NIGHTCLUB		
415 -	FABRICATED PLATE WORK	909 -	FRUIT OR VEGETABLE DEALER		
416 -	CAR MFG.	910 -	MEAT DEALER		
429 -	DIE CASTING MFG.	911 -	GROCERY		
431 -	FORGING	914 -	DEPARTMENT STORE		
435 -	SPRING MFG.	915 -	MEAT, FISH POULTRY STORE		
441 -	TOOL MFG.	916 -	CLOTHING OR DRY GOODS STORE		
445 -	HARDWARE MFG., N.O.C.	917 -	GROCERY STORE		
446 -	MACHINED PARTS MFG.	918 -	BAKERY SHOP		
449 -	ELECTROPLATING	919 -	FLORIST STORE		
451 -	AUTOMOBILE BODY MFG.	920 -	JEWELRY STORE		
454 -	SHEET METAL PRODUCTS FABRICATION, N.O.C.	921 -	FURNITURE STORE - WHOLESALE		
456 -	METAL FURNITURE MFG., N.O.C.	922 -	FURNITURE STORE		
457 -	WIRE GOODS MFG.	923 -	PACKAGING - CONTRACT - NON-CRATING		
458 -	JEWELRY MFG.	924 -	WHOLESALE STORE, N.O.C.		
459 -	EYELET MFG.	925 -	HARDWARE STORE		
461 -	MACHINE SHOP				
463 -	AUTOMOBILE MFG.				