

BROWNSVILLE MARINE

1.877.704.7060 | submissions@synergyinsurance.com | Sharon, PA

BROWNSVILLE MARINE

As the third largest producer of inland barges, Brownsville Marine specializes in new construction of Box and Rake Hopper Barges, Deck Barges and other customer specified steel hull special vessels. They also handle fabrication, engineering, and repairs of barges.

BEFORE SYNERGY COMP

Brownsville needed help controlling claims and creating a culture of safety. They started with Synergy in 2008. After 2 years, they saw a decrease in claims, but decided to leave Synergy for a lower cost provider. After 2 years without Synergy claims skyrocketed 4 times. They then decided to return to Synergy.

WITH SYNERGY COMP

Synergy came in and worked directly with managers to create a culture of safety. Through safety assessments, training, and routine visits, the plant is now safer and more productive.

2011 BEFORE SYNERGY

| | |
|-----------------|-----------|
| CLAIM COUNT | 89 |
| AMOUNT INCURRED | \$849,249 |
| AVERAGE CLAIM | \$9,543 |
| MOD | 1.752 |

2015 WITH SYNERGY*

| | |
|-----------------|-----------|
| CLAIM COUNT | 62 |
| AMOUNT INCURRED | \$112,011 |
| AVERAGE CLAIM | \$1,794 |
| MOD | 1.357 |

*2015 policy year annualized and developed with Synergy loss development factors



WATCH HOW SYNERGY PERFORMED

synergyinsurance.com/video-testimonials/



TIM SCHEIB, PRESIDENT

Brownsville Marine
724-785-2575
tscheib@brownsvillemarine.com

"We learned we needed the Synergy method, we were not ready to do it on our own. We have now been with Synergy for 3 years after a 2 year hiatus. Our claims costs have dropped an average of 70%."