

Ideal Client Profile:

We are looking to partner with companies whose management teams are **serious** about and **committed** to creating a safer work environment.

- Primarily operating within a 4 walled or controlled environment.
- Company must be domiciled and have majority exposure in PA, MI, MD or NJ.
- Experience mod of 1.0 or greater
- \$100,000 minimum annual workers' compensation premium
- Over the road exposure less than 25% of total payroll
- Commitment to Transitional Return To Work program

Submission Requirements:

- ACORD Apps 125 & 130
- 5 Years - Currently Valued Loss Runs
- 5 Years - Payroll History by Class Code
- 5 Years - Premium History
- Current Experience Mod Worksheet
- Current Company Financials
- Agent Narrative
- Expiring Premium

We will schedule an on-site visit of the facility as part of our underwriting process.

Preferred Classes of Business

8800 - Addressing or Mailing Company	9060 - Clubs	4250 - Paper Mfg. - Coating
3113 - Agricultural Hand Tool Mfg.	8031 - Cold Storage Locker	4923 - Photographic Supplies Mfg.
3507 - Agricultural Machinery Mfg.	9101 - Colleges or Schools	2110 - Pickle and Sauerkraut Mfg.
7360 - Aircraft or Automobile - Preparing and Crating for Shipment	4034 - Concrete Products Mfg.	3022 - Pipe or Tube Mfg. - N.O.C.
2131 - Alcohol Mfg.	2041 - Confection Mfg.	4459 - Plastics Mfg.
7390 - Ale or Beer Dealer - Wholesale	8107 - Contractors' Machinery Dealer	4484 - Plastics-Molded Products Mfg.-NOC
3066 - Aluminum Ware Mfg.	4244 - Corrugated Container Mfg.	8111 - Plumbers' Supplies Dealer
4692 - Artificial Teeth Mfg.	8832 - Dentist or Physician	3188 - Plumbers' Supplies Mfg. - N.O.C.
9053 - Assisted Living Facility	1925 - Die Casting Mfg.	8234 - Plywood Dealer
8820 - Attorney	4036 - Display Mfg.	0034 - Poultry or Egg Producer
8017 - Auctioneers	2503 - Dressmaking or Tailoring	8013 - Precious Stone Cutting
8393 - Auto Body Repair	4611 - Drug, Medicine or Pharmaceutical Prep- No Mfg. of Ingredients	3629 - Precision Machined Parts Mfg.
3400 - Auto Parts Mfg.	3179 - Electrical Apparatus Mfg. - N.O.C.	4299 - Printing
2797 - Auto Trailer Mfg.	3827 - Engine Mfg.	3548 - Printing or Bookbinding Machine Mfg.
3824 - Automobile Body Mfg.	4351 - Engraving	3612 - Pump Mfg.
3808 - Automobile Mfg. or Assembly	8116 - Farm Machinery Dealer	8015 - Quick Print Shop
3807 - Automobile Radiator Mfg.	0129 - Farm: Dairy or Livestock	3681 - Radio or T.V. Apparatus Mfg. or Assembly
8395 - Automobile Repair Facility	0130 - Farm: Orchard	3027 - Rolling Mill - N.O.C.
3648 - Automotive Ignition Mfg.	2014 - Feed Mfg., Grain Milling	4410 - Rubber Goods Mfg. - N.O.C.
2576 - Awning, Tent or Canvas Goods Mfg.	4239 - Fiber Goods Mfg.	3145 - Screw Mfg.
4273 - Bag Mfg. - Paper	4361 - Film Print; Photographer	8102 - Seed Merchant
2683 - Bag Mfg.	3110 - Forging	6843 - Ship Building - Iron or Steel
2501 - Bag or Sack Mfg.	0141 - Fruit Packaging and Handling	3064 - Sign Mfg. - Metal
2003 - Bakery: Mfg. & Retail	2105 - Fruit Packing	4720 - Soap or Detergent Mfg.
6504 - Baking Ingredients Mfg.	9620 - Funeral Director	4902 - Sporting Goods Mfg.
3638 - Ball or Roller Bearing Mfg.	3635 - Gear Mfg.	3303 - Spring Mfg.
9586 - Barber Shop or Beauty Parlor	4130 - Glass Merchant	8291 - Storage Warehouse - Cold
2157 - Beverage Mfg.	4131 - Glass Mfg.	8001 - Store - Florist
9093 - Billiard Hall or Bowling Lanes	2688 - Handbag or Pocketbook Mfg.	8044 - Store - Furniture
3111 - Blacksmith	3146 - Hardware Mfg. - N.O.C.	8021 - Store - Meat, Fish or Poultry -Wholesale
6824 - Boat Building	8215 - Hay, Grain or Feed Dealer	8046 - Store - Retail - Automobile Accessory
3132 - Bolt or Nut Mfg.	9040 - Hospital - Asylum	8008 - Store - Retail - Clothing
4452 - Bone or Ivory Goods Mfg.	8833 - Hospital	8039 - Store - Retail - Department
4307 - Bookbinding	9052 - Hotels	8045 - Store - Retail - Drug
2660 - Boot or Shoe Mfg.	3685 - Instrument Mfg.	8006 - Store - Retail - Grocery
3131 - Bottle Cap, Button or Zipper Mfg. - Meta	8265 - Iron or Steel Dealer	8033 - Store - Supermarket
2070 - Bottle Dealer- Used- No Crushing; Butter or Cheese Mfg.; Creamery	3040 - Iron or Steel Fabricating- Non-Structural	8047 - Store - Wholesale - Drug
4243 - Box Mfg. - Folding Paper	3030 - Iron or Steel Fabricating - Structural	3169 - Stove Mfg.
4240 - Box Mfg. - Set-Up Paper	8106 - Iron or Steel Merchant	3076 - Sub assemblies Mfg. - Metal
3315 - Brass or Copper Goods Mfg.	3004 - Iron or Steel Mfg.	2021 - Sugar Mfg. or Refining
2016 - Breakfast Food Mfg.	3028 - Iron or Steel Pipe or Tube Mfg.	4693 - Surgical Goods Mfg.
8279 - Breeding Farm or Stable	3018 - Iron or Steel Rolling Mill	3620 - Tank Mfg. or Assembly
2121 - Brewery	2585 - Laundry - N.O.C.	2587 - Toilet or Towel Supply
8058 - Building Material Dealer - Indoor	3559 - Laundry Machinery Mfg.	3116 - Tool Mfg. - Dies, Jigs or Fixtures
8232 - Building Material Dealer - Outdoors	2623 - Leather Mfg.	3095 - Tool Mfg. - Highly Automated
2802 - Building Mfg.	4150 - Lens Mfg.	3114 - Tool Mfg. - Machine Forged
2081 - Butchering	3632 - Machine Shops - N.O.C.	3096 - Tool Mfg.
2812 - Cabinet Works	3628 - Machinery Mfg. - N.O.C.	3643 - Transmission Equipment Mfg.
4470 - Cable Mfg.	3257 - Mattress or Box Spring Mfg.	9403 - Trash Collection
4557 - Candle or Wax Mfg.	2095 - Meat Products Mfg. - N.O.C.	9522 - Upholstering
2111 - Cannery - N.O.C.	3372 - Metal Finishing	3634 - Valve Mfg.
4251 - Carbon Paper Mfg.	2065 - Milk Products Mfg. - N.O.C.	8209 - Vegetable Packaging
3581 - Carburetor Mfg.	4360 - Motion Picture Development	8293 - Warehousing - Furniture
2380 - Carpet or Rug Mfg.	7610 - Motion Picture Production, Radio or T.V.	8292 - Warehousing - N.O.C.
3341 - Castings Mfg.	4304 - Newspaper Publishing	3365 - Welding or Cutting - N.O.C.
9220 - Cemetery Operations	0005 - Nursery Employees	3241 - Wire Drawing
8837 - Charitable or Religious Organizations	8829 - Nursing or Convalescent Home	2881 - Wood Mfg. Parts
8869 - Child Care Center	3574 - Office Machines or Computer Mfg.	2790 - Wood Product Mfg. - N.O.C.
2143 - Cider, Fruit Juice, Vinegar, Wine Mfg.	8059 - Packaging	2731 - Wood Product Mfg.
2586 - Cleaning or Dyeing (Dry Cleaning)	4558 - Paint Mfg.	2841 - Wood Turned Products Mfg. - N.O.C.
8810 - Clerical	2759 - Pallet Mfg.	2915 - Wood Veneer Mfg.
3383 - Clock Mfg.	4252 - Paper Finishing	0035 - Farm: Bulbs or Flowers, Florist, Growing of Veggies
9065 - Clubs - Indoor	4279 - Paper Goods Mfg. - N.O.C.	
9063 - Clubs - N.O.C.		