

# A.J. BLOSENSKI, INC.

1.877.704.7060 | [submissions@synergyinsurance.com](mailto:submissions@synergyinsurance.com) | Sharon, PA

## A.J. BLOSENSKI, INC.

A.J. Blosenski Inc. is a fourth generation, family owned and operated, full service trash and recycling company established in 1994. They are dedicated to pushing the limits of excellence, standing at the forefront to provide the finest and healthiest environments attainable in the industry.

## BEFORE SYNERGY COMP

A.J. Blosenski had trouble closing claims quickly due to the relationship they shared with their previous carrier. This contributed to an increase in litigated claims and an increase in their experience MOD each year.

## WITH SYNERGY COMP

Synergy began working hand-in-hand with A.J. Blosenski. Corrective actions and open communication resulted in a decrease in claim's frequency and overall improved the safety culture. A.J. Blosenski now has a more proactive approach when it comes to safety.

## 2011 PRE SYNERGY

<b>INCURRED COST</b>	\$229,301
<b>AVERAGE CLAIM COST</b>	\$54,561
<b>EXPERIENCE MOD</b>	.972

## 2018 WITH SYNERGY\*

<b>INCURRED COST</b>	\$72,857
<b>AVERAGE CLAIM COST</b>	\$3,208
<b>EXPERIENCE MOD</b>	.744

## IMPACT

<b>INCURRED COST</b>	68% Decrease
<b>AVERAGE CLAIM COST</b>	94% Decrease
<b>EXPERIENCE MOD</b>	23% Decrease



WATCH HOW SYNERGY PERFORMED  
[synergyinsurance.com/video-testimonials/](http://synergyinsurance.com/video-testimonials/)

\*With Synergy Data as of 8/13/2018



**RACHAEL FARBER**  
HUMAN RESOURCES

A.J. BLOSENSKI, INC.

*"The SOS Model helps us reduce our claim's frequency and the open communication with our Claim's Managers lets the employee know that we're on their side."*